

Engagement Through Leadership Skills

Great interpersonal skills are vital for an engaging leader. It's all about meeting people where they're at and adjusting your style so that you motivate and inspire them. This is a challenge at the best of times, but when you are dealing with people who are behaving badly in some way, it's particularly difficult! We start by administering a 360° feedback questionnaire on behalf of each participant. We then use role-plays and video feedback to develop significant skill in relating effectively with others.

Overview

Type of Learning:	Workshop
Suitable for:	Leaders who are serious about developing the 'soft skills' required to engage and motivate their followers. Note that a high level of skill in English language is required to engage with the role plays that are a key feature of this course
Duration:	4 days
Key Question:	How can I adjust my behaviour in order to engage and motivate others?
Expected Outcomes:	A deeper understanding of the importance of employee engagement to the success of your organisation. Development of a depth of interpersonal skill, so that you can engage and motivate others, with a particular focus on modifying your style according to the starting point of the individual you are dealing with.
Content Information:	Participants take the Engagement Style Inventory (ESI) before the workshop and also receive 360" feedback from their colleagues. Building on an understanding of current style, we move on to develop flexibility and to enhance skills. The following practical skills are developed: <ul style="list-style-type: none"> ➤ Using the 'Engagement Process' when interacting with others ➤ Analysing the behaviour and motivation of others in order to adjust your approach ➤ Using listening & probing skills to obtain input from others ➤ Winning commitment to a shared agenda

- Explaining your position clearly
- Resolving differences of opinion

The workshop involves extensive use of role plays which are videoed so that participants can observe themselves in action. This leads to an enhanced awareness of their impact on others.

Other Information: This workshop has been developed by Glowinkowski International Ltd and is delivered under license in East Africa by The Leadership Team

“I feel ETLS™ has delivered a positive effect on our “Climate of Change” and on corporate performance. Knowing our own predisposition and motivation needs, and our communication and interpersonal styles has directly improved the business performance.”

Workshop Participant | Nigeria

Contact Us

For further information about this solution, or to receive a formal proposal, please contact info@theleadershipteam.org